## OMNISEND SERVICES

HOW WE LEVERAGE OMNISEND FOR GROWTH

### **Customer Nurturing automation**



### 7E WELLNESS TEJAS SHAH COO

"The growth team have been great to work with as we reimagined our whole approach to email, from a sales perspective as well as Customer Nurturing.

The expertise from the team has delivered consistent incremental gains versus our previous approach, we are big fans"



### Automations driven by Customer Data



YOUR CELEBRITY
MAGAZINES
JOPNNY BANCROFT
CEO

"They revolutionised our CRM system to creating an automated selling machine. They also provided assistance with migrating from Campaign Monitor to Omnisend"



### Automations driven by Customer Data

### **POD**STAR<sup>®</sup>

### PODSTAR JEN ANDERSON CEO

"David from May the growth be with you has been incredibly helpful with all aspects of getting our two ecommerce businesses up and running with email campaigns. He's incredibly knowledgeable, helpful and professional. Can not recommend David highly enough"



Why do our customers choose Pod Star?







#### Your Bean Choice

Pod Star enables you to use your preferred coffee bean with your Pod Machine.

#### Save \$\$\$

With Pod Star your barista- quality cup of coffee costs as little as 40 cents.

#### Zero Waste

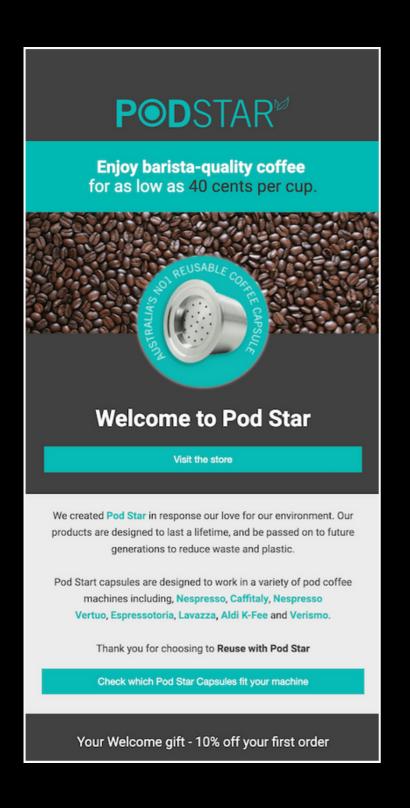
Pod Stars' marine grade stainless steel pods are built to last and made for reuse.

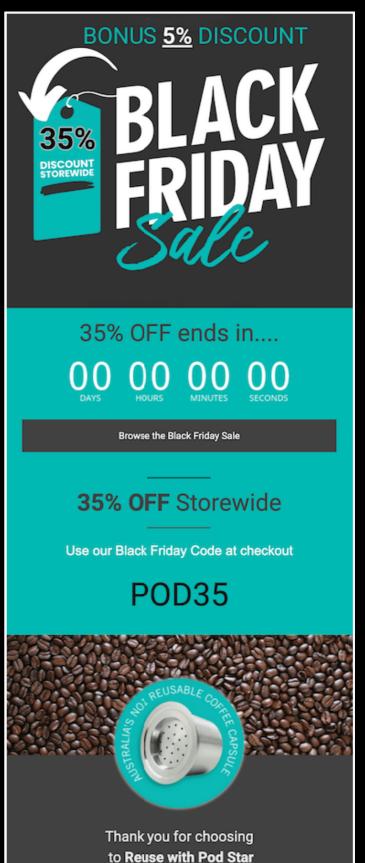
Thank you for choosing to Reuse with Pod Star

Here's the items in your cart

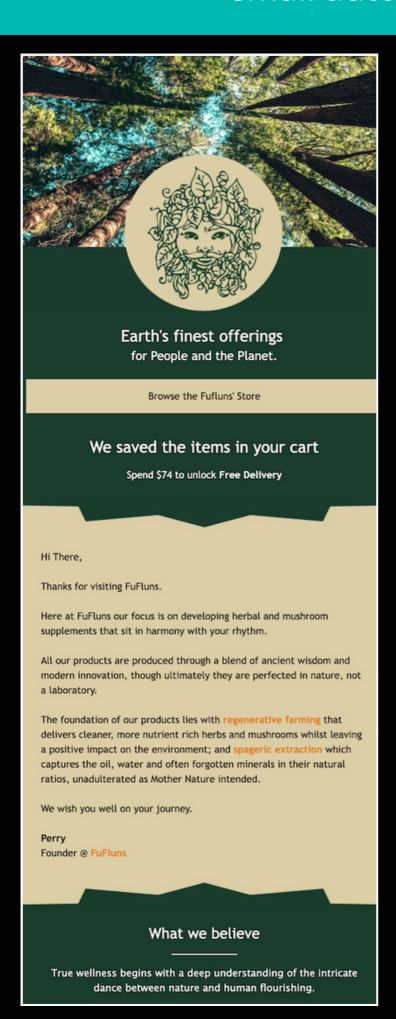
Spend \$89 to unlock free delivery

### Consistent design built for response





### email automations







**Our All Natural Products** 

Functional Capsules

Mushroom & Botanical Tinctures

### Sale Campaign



### CHARGEMASTER FRANO COVIC CEO

"Our objective was clear, we challenged the team to improve our email performance by at least 50%

Over the course of 3 months our results improved by over 70%, with now close to 30% of all our sales attributed to email activity"

f you cannot see images, please click here



EVLINK WALLBOX (TYPE 2 - KEY)
Only 2 left

#### Price Reduced by \$250

Was \$1,550 buy today at <u>\$1,300</u> excl GST



View the FVlink WALLBO

#### **EVlink WallBox Specification**

ROBUST DESIGN



- Heavy duty socket outlet with silver plated contacts avoiding overheating.
- · Highly robust to mechanical impact: IK10
- Suitable for outdoor use: IP54 (dust + splashing water).

EASY TO USE & INSTALL



- Plug and charge" with one-touch stop/restart.
- Key lock for charging access
- Wall-mounted or floor-standing (with optional pedestal accessory).

ENERGY MANAGEMENT



- Delayed charging locally controlled by a wired contact to postpone charging to offpeak hours.
- Temporary current limitation to a set value, controlled by a wired contact, to reduce the overall facility consumption and reduce the risk of power outage.

Only 2 in stock - A \$250 saving awaits you.

View the FVlink WALLBOX

### Newsletters and sale campaigns

#### CHARGEMASTER\*



#### Webasto Pure and Next launch offer.

Hi There

We've missed you! It's been a while since our last update, but we're back with some exciting news and a fantastic offer just for you.

We're thrilled to announce the launch of our new range of EV Chargers from Webasto, now available on our revamped website. As a valued newsletter subscriber, we want to show our appreciation for your continued support and loyalty.

Stay charged, stay eco-friendly!

The Chargemaster Team

#### Visit the new Chargemaster site



Webasto Pure

Plug and Play Charging Station

\$1,400 \$1,550

View Full Spec



Webasto Next

Smart Charging Capability

\$1,725 \$1,875

View Full Spec

Prices Excl GST

#### Webasto EV Chargers Specification

#### Our Key Features



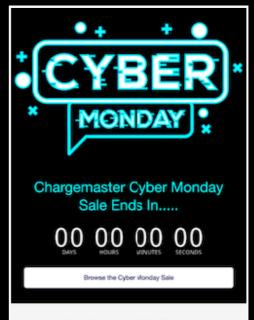
Industry Leading 5 Year Warranty

Our charging stations come standard with a 5-year warranty, allowing you to experience peace of mind.



Remote Access and Control

Via web-based portal or app you can easily manage and control your charging station remotely. "only available on smart chargers.



#### Our Biggest Sale Event of the Year

Hi There

We hope you had a fantastic Black Friday.

Your response has been incredible, and we're thrilled to let you know that the savings continue into Cyber Monday.

Get ready for round 2 of electrifying deals!

15% off all charging stations and product store wide!

Act fast! These Cyber Monday deals are available only until mid night tonight, use code CM23 at checkout to claim 15% off.

Don't miss your chance to save big on upgrading your EV charging experience.

The Chargemaster Team

Browse our Cyber Monday Sale

#### 15% OFF Storewide

Use Code CM23 at Checkout for 15% OFF

#### Our Top Selling Home Chargers



Webasto Pure

\$1,317.50 64,660 View in Store



Wallbox Pulsar Plus Max

\$1,695.75 61,996

View in Store

Free Site Assessment

with all

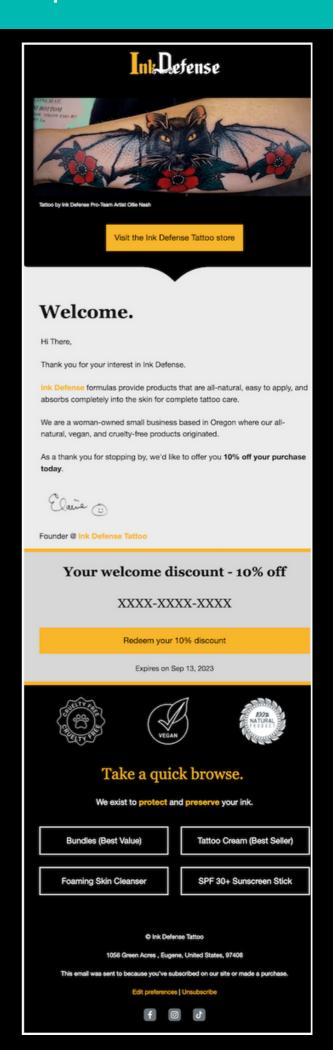
Home Charger Purchases (valued at \$95)

### 64% Performance Improvement



# INK DEFENSE TATTOO ELAINE PANDOLFI CEO

"David and team have been nothing short of amazing! While we engaged for email campaign support, we received guidance and support in our marketing strategies that is helping for our long-term goals and growth. David and May the growth be with you team are trusted partners with marketing knowledge and insights we are proud to partner with"



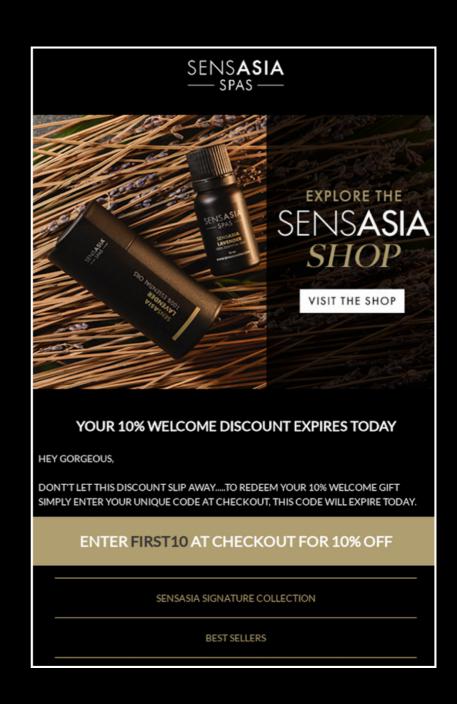
### **Shopify Store Sales**

# SENS**ASIA**—— SPAS ——

#### SALINA HANDA FOUNDER & CEO

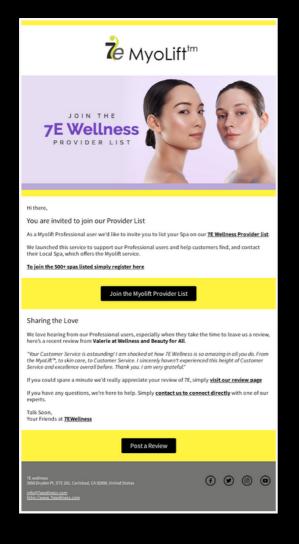
"These guys just know how to extract every last ounce of value from Omnisend, whilst totally respecting the customer relationship.

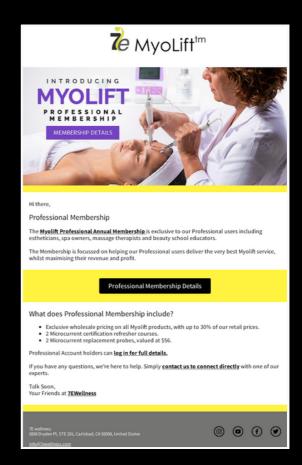
We where working with a tight budget, but this did not phase the team, they delivered all we asked for on budget and on time and the activity continues to deliver exceptional returns in terms of revenue "

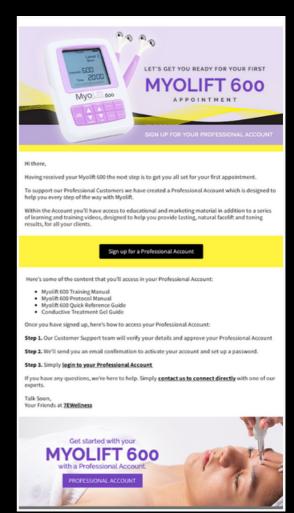


### **Educational Automation Series**









### Some recent results

### Chargemasters Welcome Message

SUBJECT LINE	SENT	OPEN RATE	CLICK RATE	UNSUBSCRIBE R	BOUNCE RATE	SPAM RATE	REVENUE
Welcome to Ch	428	81.5% (349)	32.2% (138)	1.4% (6)	9 (2.1%)	0% (0)	\$46,720.26 (78)

### **Fufluns Foods Welcome Message**

2 weeks since launch

SUBJECT LINE	SENT	OPEN RATE	CLICK RATE	UNSUBSCRIBE R	BOUNCE RATE	SPAM RATE	REVENUE
Welcome to Fufl	27	51.8% (14)	25.9% (7)	0% (0)	1 (3.7%)	0% (0)	\$235.31 (3)

# Your Celebrity Magazines Welcome Message

SUBJECT LINE	SENT	OPEN RATE	CLICK RATE	UNSUBSCRIBE R	BOUNCE RATE	SPAM RATE	REVENUE
Welcome to Yo	7,590	70.2% (5,330)	16.1% (1,227)	0.72% (55)	141 (1.8%)	0.03% (3)	£51,986.35 (1,553)



## omnisend

